Managing the Impact of Blockade on Qatar's Aggregate Business.
Topics to be discussed

1. Introduction to QPMC
2. Managing the impact of blockade
3. Long-term Business Continuity
1. Introduction to QPMC.

- QPMC was founded in 2006 on the instruction of the Qatari Government.
- QPMC is at the forefront of facilitating the construction boom in Qatar.
- The company stands for quality, reliability and efficiency.
- QPMC is ensuring the nation’s strategic stockpile of aggregates.
- QPMC is guaranteeing the boosting import efficiency of high-quality primary construction materials in support of Qatar’s ambitious large-scale infrastructure projects in lieu of the national development strategy.
Managing the impact of Blockade
Previous Aggregate Imports Path

Path

Fujairah

Ras-Al-Khamah

Qatar Primary Materials Company

Alternative jetty location
existing jetty
Proposed jetty
QPMC BMHS
MIC traders
QPMC strategic stockpile
stockpile

Stille Bank
Mussandum Rock
Wusail
Ham
Kham
Manama
Bahrain
Qatar
Doha
Dubai
Abu Dhabi
Al Ain
Al Buraymi
Al Gharbia
In Short-term/ Right after the blockade

- QPMC Started dispatch the Aggregates for all projects needs in Qatar to private and public sector organization from its 15 Millions Tons of Strategic stockpiles at deferent location in Qatar.
- In order to prevent customers from black market manipulations, QPMC fixed the aggregate selling prices.
5 Months after the blockade

- QPMC has sold out nearly 7 Million Tons of aggregate for the construction needs of Qatar from the blockade start date with monthly average rate of 1.5 Million Tons.
- QPMC has found new Gabbro Aggregate sources from Oman, Iran and India through private sector suppliers to source over 15 Million tons per year with specified quality.
- Sourcing from different geographic location will be provide cost benefit through procurement, supply chain and logistic support.
- And specially reduce the risk of depend on only one source.
Long-term Business Continuity
In Long-term

- QPMC is Developing Own quarry assets in Oman with dedicated port facilities as an alternative to the UAE by expecting over 5 Million tons of production per year.

- In order to secure materials for the future use in case of any emergency requirements, QPMC is constructing a New strategic stockpiles in different location in Qatar with combined capacity over 10 Million tons.
Thank You.

website – www.qpmc.qa